

# Owner's Representative for Performance Contracting



## SAVE TIME

As an educational agency, CESA 10 understands that the primary objective of any school is to educate, not to manage construction vendors and projects. We know that a functional, efficient building is critical to the learning environment. Every possible dollar must be saved on building maintenance and utility costs to go back to the classroom where it belongs.



***“CESA 10’s commitment to unbiased and competitive bidding has repeatedly saved the district money and ensured we got the best product. They listened to and shared information with all our staff and, in the end, we were able to complete more projects due to the money CESA 10 saved us by holding subcontractors to the highest standards and lowest costs.”***

**- Nancy Liverseed, Business Manager  
Columbus School District**



CESA 10's Owner's Representatives will ensure that your construction project creates the most effective learning environment for the lowest possible cost.

## SAVE MONEY

CESA's approach is one that specifically addresses district-identified pitfalls of working with other contractors including:

- *Lack of Transparency*
- *Costs of Preferred Vendors*
- *Vendors as Manufacturers*
- *Hidden Fees*
- *Misguided Design Approach (e.g. oversized, inefficient)*

CESA experts will ensure the district avoids pitfalls using:

- *Competitive RFP Processes*
- *Transparent Decision-Making*
- *Unbiased Third Party Review During*
  - *Design*
  - *Installation*
    - *Change orders*
    - *Invoicing*
  - *On-going operation of equipment*



*“After dealing with another provider for the first phase of our project, we decided to rebid the second phase in hopes of finding a provider who would provide excellent service for a lower more transparent cost. We found that with CESA 10.”*

**- Jim Connell, Former District Administrator  
Shell Lake School District**

## GET PEACE OF MIND

CESA has completed project management and performance contracting work across the state. With offices in Madison and Chippewa Falls, and resources statewide, we are well equipped to meet the needs of your district.

CESA has been a performance contracting company, and knows how performance contracting companies work. CESA adds Environmental Health and Safety expertise, a strong relationship with DPI, and Energy Management experience to ensure a safe, compliant project that will pay dividends years into the future.

Regardless of the service, CESA has always taken on the role of being each district's owner's representative. Allow us to be yours and start saving time and money today.



- CESA 10 Active and/or Completed Projects (previous 24 months only)
- CESA 10 Primary Offices
- CESA 10 Additional Owner's Rep/Project Manager/Engineer's Offices

*“We contracted with CESA 10 to do the performance contracting and project management for over a half million dollars of projects for 2014/15, and selected CESA 10 to do a second round of projects for 2015/16. The consultation process was thorough and well done, even though we had a very tight timeline. They have guided the projects efficiently and professionally. Plus, the communication throughout has been excellent. A major point is that at all times it is evident that they are representing the school district.”*

**- Drew Johnson, District Administrator  
Prairie du Chien School District**

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